

# **OPERATIONAL PLATFORM with PREDICTIVE RISK MANAGEMENT**

Integrating security, risk, human resources, and operational processes into a single intelligent system.

## 01

WHAT DOES  
GIANT DO?

GIANT is not just a record-keeping tool. It is a system for managing the entire operational cycle.

- PLANS and MANAGES the work of field teams
- RECORDS all operational events in real-time
- DIGITALIZES control and compliance
- CONSOLIDATES reports [service requests, control center, patrols, physical security]
- LINKS operational data to the risk management system

## 02

## THE PROBLEM

SMEs and mid-market companies in high operational risk sectors struggle to manage risk systematically.

- Fragmented systems
- Manual processes
- Weak field control
- Reactive incident management
- Lack of data for decision-making

## 03

## THE SOLUTION

Transition from reactive to proactive and predictive management.

- Operational management
- HR and capacities
- Compliance
- Quality control
- Analytics
- Predictive risk layer

## 04

HOW GIANT  
CREATES VALUE

By increasing control, reducing risk, and raising margins, GIANT positively impacts the client's financial performance.

✓ REDUCTION OF  
OPERATIONAL ERRORS

- Fewer incidents
- Fewer penalties
- Lower reputational risk

✓ OPTIMIZATION OF  
WORKFORCE

- Better scheduling
- Less overtime
- Higher utilization

✓ REDUCTION OF  
REGULATORY RISKS

- Fewer fines
- Better compliance

✓ PROFITABILITY PER  
LOCATION INCREASE

- Fewer fines
- Better compliance

# 05

## GIANT IS NOT SIMPLY ERP OR FIELD SERVICE SOFTWARE



GIANT is a complete operational platform, not just a narrow administrative tool.

### ERP SYSTEMS:

Focus on finance and administration  
Weakly cover field operations  
Lack risk-layer logic

### FIELD SERVICE TOOLS:

Focus on task scheduling  
Lack integrated compliance and control  
Do not analyze operational risk

### GIANT:

- ✓ Integrates operational management + HR + compliance + control
- ✓ Creates a unique operational database
- ✓ Enables systematic risk management

## 06

# HOW GIANT MANAGES RISK – A SPECIFIC EXAMPLE

Risk is not recorded, rather, it is measured, analyzed, and actively managed.

## IF A CERTAIN LOCATION HAS:

1. An increased number of service requests
2. More patrol reports with deviations
3. A higher number of incidents
4. Ineffectively implemented measures

## THE SYSTEM:

1. Detects the pattern
2. Ranks the location as risky
3. Links incidents to implemented measures
4. Alerts management

## 07

## THE MARKET

Tapping into industries that globally represent a market worth tens of billions of dollars and have considerable room for improvement in digitalization.

**TARGET GROUP**

SMEs & mid-market companies with:

- 50-1000 employees
- Multiple locations
- Field workforce
- Regulatory and reputational risk

**SECTORS**

- Security
- Facility management
- Logistics
- Industrial and service firms

## 08

## TRACTION

Currently in product-market fit validation phase - no revenue yet.

- 3 active pilot users
- The system is used in a real operational environment
- Focus on validating functionality and collecting feedback
- Iterative improvement of risk-layer logic

## 09

BUSINESS  
MODEL

GIANT uses a combined SaaS model. For certain functionalities [e.g., documentation generation, risk analysis, specific operational reports], users purchase pre-defined credits based on system usage.

- User-based subscription
- Location-based subscription
- Modular licensing
- Enterprise implementations
- Usage-based model

THIS MODEL  
ALLOWS FOR:

- Revenue scalability
- Predictability of spending
- Flexibility for clients
- Additional growth in ARPU

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THE PREDICTIVE RISK LAYER can become a premium add-on or part of the credit system.

# 10

# GROWTH STRATEGY

The goal is to become a critical piece of operational infrastructure for high-risk industries.

**PHASE 1** Vertical focus [security, facility]

**PHASE 2** Standardization of implementation

**PHASE 3** Regional expansion

**PHASE 4** Internationalization

**PHASE 5** Platformization through a partnership model

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## INVESTMENT

Validate product-market fit, build recurring revenue, and prepare for Series A.

## WE ARE SEEKING \$1.5 MILLION FOR:

- Further product development [predictive risk layer, native app, UX/UI etc.]
- Go-to-market team
- Implementation standardization
- Scaling infrastructure

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# INVESTMENT THESIS

GIANT

Validate product-market fit, build recurring revenue, and prepare for Series A.

## GIANT IS:

- A vertical SaaS in a non-digitalized industry
- An operational platform with risk-layer logic
- A platform with high scalability potential
- A long-term recurring infrastructure
- A candidate for premium exit multiples

# PRODUCT ARCHITECTURE AND MODULES

Operational Intelligence Platform  
for High-Risk Industries

# A

# ARCHITECTURAL PHILOSOPHY

GIANT

GIANT is built as an operational infrastructure, not as a collection of isolated tools. Each module belongs to one of the layers, but all share a common operational database.

THE PLATFORM IS ORGANIZED INTO 4  
ARCHITECTURAL LAYERS:

- 01 Execution Layer
- 02 Control & Compliance Layer
- 03 Intelligence Layer
- 04 Risk Intelligence Layer

# 01

## EXECUTION LAYER



This is the heart of the system. This is where real operational work occurs.

### 1.1 Core Management System

### 1.2 Servicing and Interventions

### 1.3 Field Operations

# 01

# EXECUTION LAYER



This is the heart of the system. This is where real operational work occurs.

## 1.1 Core Management System

Central system for managing operational flows

- Task management
- Quick tasks
- Task list
- Execution tracking
- Sales activities
- Ticket management

## 1.2 Servicing and Interventions

## 1.3 Field Operations

# 01

# EXECUTION LAYER



This is the heart of the system. This is where real operational work occurs.

## 1.1 Core Management System

## 1.2 Servicing and Interventions

Standardization of responses to operational events.

- User service requests
- Service tickets
- Tracking status of interventions
- History of requests

## 1.3 Field Operations

Structured record of all field events.

- Patrol reports
- Incident logs
- Control center reports
- Physical security reports

# 01

## EXECUTION LAYER



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### 1.3 Field Operations

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- Patrol reports
- Incident logs
- Control center reports
- Physical security reports

# 02

GIANT

## CONTROL & COMPLIANCE LAYER

This layer ensures regulatory stability and standardization.

**2.1 HR & Resource Management**

**2.2 Compliance & Documentation**

**2.3 Quality Control**

# 02

# CONTROL & COMPLIANCE LAYER

GIANT

This layer ensures regulatory stability and standardization.

## 2.1 HR & Resource Management

Linking competencies to operational execution.

- Employee records
- Licenses and certifications
- Training and competencies
- Schedules and shifts

# 02

# CONTROL & COMPLIANCE LAYER

GIANT

This layer ensures regulatory stability and standardization.

## 2.2 Compliance & Documentation

Reduction of regulatory and legal risk.

- Contracts
- Procedural documentation
- Internal rules
- Audit trail
- Inspection records

# 02

# CONTROL & COMPLIANCE LAYER

GIANT

This layer ensures regulatory stability and standardization.

## 2.3 Quality Control

Standardization of service quality.

- Checklists
- Field checks
- Deviation records
- Corrective action plans

# 03

# INTELLIGENCE LAYER

GIANT

This layer transforms operational data into business insights.

## 3.1 Management Dashboard > Data-driven management.

- Profitability by location
- KPIs by teams
- Incident analysis
- Labor costs
- Capacity load

## 3.2 Analytical Reports > Identification of operational patterns.

- Trend analysis
- Recurring incidents
- Location performance analysis

# 04

## RISK INTELLIGENCE LAYER



This is the evolutionary layer of the system and it is not a standalone module. It is an intelligent enhancement of the operational database.

### **GIANT integrates data from:**

- Service requests
- Control center reports
- Patrol reports
- Physical security reports
- Recorded incidents
- Risk lists and implemented measures

### **Based on this, the system enables:**

- Risk ranking of locations
- Identification of recurring patterns
- Monitoring effectiveness of measures
- Detection of deviations over time
- Proactive recommendations

# B

# MULTI-ENTITY ARCHITECTURE

Each entity has separate data, but centralized oversight is enabled at a higher level.

## THE PLATFORM SUPPORTS:

- Multiple companies
- Regional operators
- Groups
- Partnership networks

# C

It is an integrated operational infrastructure with a risk intelligence layer.

# PLATFORM DIFFERENTIATION

GIANT

GIANT STANDS OUT BECAUSE IT IS NOT JUST:

- A task manager
- An ERP
- A field service tool
- Compliance software